Health systems can leverage four specific tools to increase their operating margins—in a way they can't under the traditional fee-for-service model—and set themselves up for success in the new value-based care (VBC) landscape.

1. **Aggregate and Analyze Data**
   With access to comprehensive, timely data sets, health systems can identify opportunities to improve care and cut costs.

2. **Align Financial Incentives Between Payers and Buyers**
   The Medicare Shared Savings Program methodology financially rewards providers who deliver high-quality, appropriate care at the lowest cost, regardless of volume.

3. **Engage Patients in Behavior or Lifestyle Modifications**
   Health systems can increase patient engagement by keeping patients accountable, identifying patients in need of support, and enlisting family and friends in the care process.

4. **Encourage Clinicians to Lead the Shift to VBC**
   Clinicians must lead the change from fee for service to VBC by first understanding the real value of data analytics, and then creating a culture of data-driven decision making.