

# Labor and Delivery Transformations Lower Costs and Improve Care





### **HEALTHCARE ORGANIZATION**

Community Hospital

### **PRODUCTS**

- Nealth Catalyst® Analytics Platform, including the Late-Binding™ Data Warehouse and broad suite of analytics applications
- Financial Management Explorer
- Labor and Delivery Advanced Application

# **EXECUTIVE SUMMARY**

One in three women delivers via cesarean in the U.S., and more than 90 percent of them have repeat operations in subsequent deliveries. Despite numerous evidence-based guidelines and established best practices for labor and delivery, clinical care varies widely for many practices. Labor and delivery care varied at Thibodaux Regional Medical Center, causing the organization to look for ways to standardize care. While there was a general awareness that care could be improved, specific, detailed information that provided insight into the opportunities to support prioritization and decision-making was lacking.

To better understand variations in care, and opportunities to reduce its cost, the labor and delivery care transformation team at Thibodaux Regional used the Health Catalyst® Labor and Delivery Advanced Application as well as the Financial Management Explorer application, which integrates data from billing and costing, and creates snapshots of current financial metrics.

Informing and educating providers with provider-specific data in conjunction with redesigned workflow, standardized supplies, and new, standardized protocols enabled the labor and delivery care transformation team at Thibodaux Regional to experience cost savings and improved outcomes, including:

- 24.4 percent relative reduction in the cost of care for uncomplicated vaginal delivery. Projected annual cost savings of \$266,067.
- 22 percent relative reduction in the cost of care for cesarean deliveries. Projected annual cost savings of \$346,856.

### **CESAREAN BIRTHS RISING**

Induction of labor, using medications or other methods to instigate labor, has contributed to an increase in cesarean rates. The American Congress of Obstetricians and Gynecologists recommends that induction not occur at all prior to 39 weeks, and then, should only occur when the cervix is "ready" for labor.









If you save someone from that first cesarean, it is important as it sets the stage for future success in vaginal deliveries.

> Richelle Dufour, RN, BSN Clinical Director Women's Center of Thibodaux Regional

Inductions, particularly when the cervix is not ready, carry risk, including increased risk of infection, uterine rupture, fetal death, and an elevated risk of cesarean birth.1

The national cesarean rate began to rise in 1996, ultimately peaking in 2009 with a seven-fold increase.<sup>2</sup> Today, one in three women deliver via cesarean.3 Decreasing the incidence of firsttime cesareans, and increasing the number of women who are successful in completing a normal, vaginal delivery, has a long-term impact on cesarean rates—more than 90 percent of women in the U.S. who undergo a cesarean delivery have repeat operations in subsequent deliveries, and one-third of all cesareans in the U.S. are a repeat cesarean.4

Thibodaux Regional Medical Center, the recipient of the 2016 Women's Choice Award – America's Best Hospital for Obstetrics, is driven by its commitment to excellence. Among its top priorities is ensuring that it provides the highest quality patient care, including looking for ways to create improvements in labor and delivery.

# LACK OF DATA LIMITS IMPROVEMENT EFFORTS

Thibodaux Regional's care transformation teams are focused on the triple aim—improving the quality of care, reducing the cost of care, and enhancing the patient experience. Within the labor and delivery care transformation team, there was a general awareness that variations in care were present and that there was a potential opportunity to improve upon the triple aim.

Despite the notion of variations, specific, detailed information was lacking to support teams in delivering on the triple aim. It would take leaders and analysts between days and months to perform the burdensome chart review required to provide data regarding performance. As such, the data would immediately be outdated and was difficult to use for meaningful improvement. Because it was so difficult to obtain performance data, long-term data was not available, further limiting the understanding of performance over time and restraining effective prioritization of improvement activities.

Thibodaux Regional needed better data that could support its labor and delivery care transformation team in its efforts to achieve the triple aim through improving the quality of care, reducing related costs, and enhancing the patient experience.







### DRIVING PROGRESS WITH DATA

Thibodaux Regional relies upon the Health Catalyst® Analytics Platform, including the Late-Binding™ Data Warehouse and broad suite of analytics applications, for data and analytics to support its care transformation efforts. To better understand variations in care, and opportunities to reduce the cost of care, the labor and delivery care transformation team used the Financial Management Explorer application, which integrates data from billing and costing, and creates snapshots of current financial metrics (see Figure 1), as well as the Labor and Delivery Advanced Application.

# FIGURE 1. SAMPLE DETAIL FINANCIAL MANAGEMENT EXPLORER 1 All Patients Refined Diagnosis Related Group

- Pilters to select data of interest
- Variable Direct Cost Opportunities

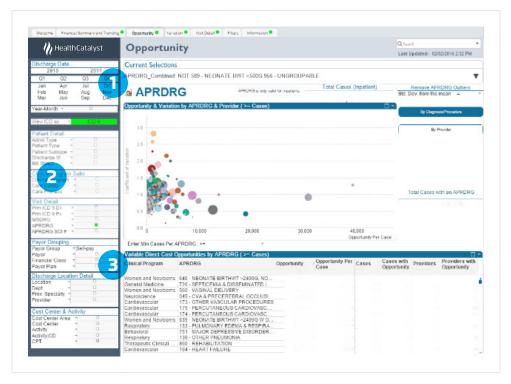


Figure 1. Sample detail Financial Management Explorer

Using the Financial Management Explorer application, the team identified that the two highest cost areas with the largest variability were vaginal deliveries, driven by total labor minutes and drug usage, and cesarean deliveries, with costs driven by total operating room (OR) time. As such, these two areas were prioritized for improvement.

The Labor and Delivery Advanced Application provided the care transformation team detailed insight, including an overview of all deliveries in the health system, the data required to meet The Joint Commission PC-01 (elective deliveries), and PC-02 (Cesarean deliveries for NSTV), and key interventions for the antepartum period, such favorable induction compliance (cervical readiness) and LOS hours, including door to delivery (see Figure 2).







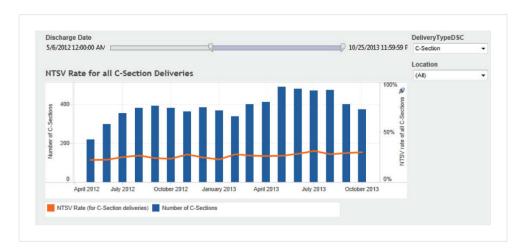


Figure 2. Sample detail Labor and Delivery Advanced Application

# Educating Care Teams Through Information and Engagement

Prepared, for the first time, with comprehensive data, the labor and delivery care transformation team prioritized opportunities for improvement, selecting to invest resources to decrease the average variable cost for uncomplicated vaginal and cesarean deliveries. The team established cost quality goals, redesigned the induction and cesarean section workflow to make it consistent, standardized supplies, and shared provider-specific performance data to engage physicians in reducing cost while maintaining patient satisfaction and high-quality care.

To engage providers, the team included them in the improvement process efforts and shared provider-specific performance data with them. For many, this represented the first time they received their specific performance data.

The sharing of reliable, valid, provider specific data was key in garnering support for change. Previously, providers lacked data, making them largely unaware of opportunities for improvement, and without knowledge of how their performance, particularly for items like supply usage and cost, compared to their peers. The analytics application made it convenient for the team to easily compare and evaluate the use of medications and supplies, and clearly identify the impact on both cost and patient outcomes. The team engaged providers and registered nurses (RNs) in discontinuing the use of costly medications and supplies that did not result in a better clinical outcome for the patient.

Members of the team observed the nursing workflow, monitoring both newer and experienced RNs. In doing so, they identified several opportunities to streamline activities, standardize processes and eliminate waste. The team used available literature and best







As a provider, it is challenging to be aware of what things cost and what our patients are being billed. I've not been presented this information before. These applications are impressive; they show information in real-time and changes over time. They also allow you to drill down into specific cases. This has been key to our cost savings improvements.

Dr. Christopher Rodrigue, Jr., MD OB/GYN Thibodaux Women's Center practices to develop a comprehensive favorable induction protocol, redesigning workflow and documentation requirements to ensure consistency and efficiency.

# **Creating Labor and Delivery Improvements**

When scheduling inductions, physician offices now have one point of contact. In addition to communicating the indication for induction and relevant patient history, physicians ensure they also convey the Bishop score, a method used to determine the readiness of the cervix for labor, to the nursing staff. This is an important piece of information as women whose cervix are ready, labor for a shorter time and are less likely to have a cesarean section.

Upon patient arrival, the nursing staff also assess the Bishop score. Leaders use the analytics application each day to review the required documentation, consistency between the two Bishop scores, and the patient outcomes. The data from the analytics application is used to provide feedback to the nursing staff and physicians, and to help ensure continued adherence to the standard induction protocol.

The workflow for cesarean deliveries within the OR has also been standardized. A checklist of the sequential activities that are to be performed after the patient's spinal is complete, and prior to the incision, is displayed in the OR, serving as a reminder for the most efficient, effective sequence for essential activities.

To support physicians in communicating to their patients the importance of waiting until at least 40 weeks for induction, 41 weeks in many cases, the team developed patient education materials, including posters hung in the exam rooms. Over the course of the pregnancy, physicians engage the patient in a discussion about the importance of delaying induction until the pregnancy has progressed, the baby is fully developed, and the mother's body is prepared for delivery.

# **RESULTS**

Thibodaux Regional's labor and delivery improvements impact cost and outcomes, and the transformation team is delivering on the triple aim, achieving impressive results.

24.4 percent relative reduction in the cost of care for uncomplicated vaginal delivery. Projected annual cost savings of \$266,067.









When I used to gather data to evaluate difference in total labor time, it would take me days to count and figure it out. Now I have the applications, we can go into patient detail, and literally in minutes, determine our performance.

> Richelle Dufour, RN, BSN Clinical Director Women's Center of Thibodaux Regional

- > 26 percent relative improvement in compliance with favorable induction protocol.
- > The standardized induction protocol, and ensuring the patient's cervix is ready, has decreased the total number of hours' patients spend in active labor, contributing to cost savings. Use of cost effective medications also contributed to cost savings.
- 22 percent relative reduction in the cost of care for cesarean deliveries. Projected annual cost savings of \$346,856.
  - > Transforming the OR workflow decreased the total minutes in the OR and standardization of supplies further decreased cost.
- 35 percent relative reduction in nulliparous cesarean rate.
  - > Ensuring that the patient's cervix ready for induction has increased the number of women who are successful in delivering vaginally, decreasing the nulliparous cesarean rate.
- Maintained 99th percentile patient satisfaction ranking.
- The analytics application and process improvement activities have led to unanticipated benefits for some of the obstetrics and gynecology physicians.
  - > To maintain national board certification, physicians must meet renewal requirements. One requisite from the American Board of Obstetrics and Gynecology is practice improvement. Physicians must choose an advancement activity that is relevant to their practice, review the most recent literature regarding the topic, and then complete a review of medical records to confirm that their practice is in alignment with the most recent best practices. Several of the board-certified physicians who practice at Thibodaux Regional successfully used this labor and delivery care transformation project, and data from the analytic application, to demonstrate that they have met the practice requirement, successfully renewing their national certification.
  - Every year the Louisiana Hospital Association (LHA) gives 3 Safety Star Awards which recognize members who have successfully implemented innovative ideas, new technology or redefined processes to reduce risk. Labor and Delivery received the 2017 LHA Trust Funds Safety Star Award for patient safety initiative transforming care for labor and delivery patients.





### WHAT'S NEXT

The labor and delivery care transformation team is continuing to pursue opportunities for improvement and is working on standardizing the care provided to patients during the recovery period. The team expects further reductions in the nulliparous cesarean rate and anticipates that they will further reduce costs. \*\*

### **REFERENCES**

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### **ABOUT HEALTH CATALYST**

Health Catalyst is a next-generation data, analytics, and decision support company committed to being a catalyst for massive, sustained improvements in healthcare outcomes. We are the leaders in a new era of advanced predictive analytics for population health and value-based care. with a suite of machine learningdriven solutions, decades of outcomes-improvement expertise, and an unparalleled ability to integrate data from across the healthcare ecosystem. Our proven data warehousing and analytics platform helps improve quality, add efficiency and lower costs in support of more than 85 million patients and growing, ranging from the largest US health system to forward-thinking physician practices. Our technology and professional services can help you keep patients engaged and healthy in their homes and workplaces, and we can help you optimize care delivery to those patients when it becomes necessary. We are grateful to be recognized by Fortune, Gallup, Glassdoor, Modern Healthcare and a host of others as a Best Place to Work in technology and healthcare.

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